

1. 2.4 suggests that all OVEC members should receive the same pricing. Since our Sanitation and Food Safety systems are customized around the operational needs of each district, our annual fees usually vary. For example if one school mops floors and another does not, and one school is able to primarily use a dish machine, where another one may not have a working dish machine, it would affect how each site cleans and our fees accordingly. If we were to provide one set cost that is the same for all districts based on the number of schools only, it could penalize some districts. That said, we plan to respond with pricing for each individual district as we did in the RFP last year. Please advise if that will be an issue. **No this is not an issue and as we understand that not every school or district has the same needs and this affects the pricing for each district.**
2. 4.1.3 states that ServSafe classes are to be offered as part of our program. Does that mean we need to include a cost for these classes as part of the annual fee for each district, OR simply that vendor must have ability to provide ServSafe classes (for a separate fee)? For example, we do provide ServSafe classes, but traditionally charge for them separately since it would be difficult to anticipate the number of students per district per year. That said, if we are to include this in our cost, can you have each district provide an estimate on the number of Managers and Food Handlers (hourly employees) they plan to have complete each level of training in the coming year. **Vendor must have ability to provide ServSafe classes for a separate fee.**
3. 4.1.13 states that vendor must have ability to provide additional products and services. I believe you are asking for an explanation of what these products and services are, and what the cost would be for each district to add separately (in *addition* to the Sanitation Service and Cleaning Supply program), is that correct? **That is correct. Not all districts have the same needs but these were some of the products and services that were requested.**
 - a. Can you specify/clarify what your interpretation of a Temperature Management Program might be. **When we discussed the needs of the districts in relation to this RFP, one of the needs was Temperature Management. We are renewing our contract with Smart Sense for an additional year, so this may not be needed in this RFP.**