

SFS TEMPERATURE MANAGEMENT SYSTEM RFP AWARD
July 1, 2019 – June 30, 2020

BACKGROUND:

On behalf of the Child Nutrition Services in the participating OVEC member districts, OVEC solicited for request for proposals to contract with a single qualified offeror for the purpose of providing a complete Temperature Management System. The program is to be designed to assist the districts with OSHA, HACCP, ServSafe, USDA and local health department compliance.

Any member school district of OVEC is eligible to utilize the awarded contract(s). However, this does not mean that all members will participate. This statement of intent does not obligate any district to utilize this bid.

RESPONSES:

The RFP was opened on Tuesday, April 30th at 10:00 a.m. We received one response to the RFP from SmartSense by Digi (Formerly SMART Temps)

EVALUATION:

The following matrix was applied when evaluating the proposal response:

Cost	50 points
Compliance with terms and conditions of RFP	20 points
Background/Experience relevant to RFP/School Child Nutrition	15 points
System Requirements and Technical Architecture	15 points

RECOMMENDATION:

Award contracts for the OVEC School Food Service Temperature Management System to SmartSense by Digi. This award is based on the highest ranked, responsive, and responsible offeror whose offer is determined to be the most advantageous to OVEC member districts.



SMARTSENSE
435 Park Place Circle
Mishwaka, IN 46545
1-866-806-2653

RFP for Temperature Management System

To Whom This May Concern:

SmartSense by Digi (Formerly Smart Temps) would like to participate in the RFP for temperature monitoring. Smart Temps monitors several locations today. These are listed below as a reference. These locations will not need any additional hardware.

Current OVEC Member Districts

Carroll County Eminence Independent
Erlanger-Elsmere Independent
Frankfort Independent
Gallatin County
Grant County
Henry County
Oldham County
Owen County
Trimble County

Future OVEC Member Districts (sites needing hardware setup)

Anchorage School Bullitt County
Franklin County
Shelby County Spencer County

For additional sites, each site will need a gateway and any number of sensors and/or Shields. Each site will have an annual monitoring fee. SmartSense has recently released our Gen 4 product line as well, which is now available. This solution now uses cellular gateways (no network required), while the sensors are completely wire free and include a 4-year battery life. Furthermore, the reporting tool for these devices is now an App. This hardware set is available for new locations and as an upgrade for existing locations. Price per unit is below:

Gen 4 (SmartSense – see spec sheet in appendix)

Cellular Gateway: \$400 per
Wireless Sensor: \$125 per
Annual Monitoring: \$250
Install Link: \$175
Install Guard: \$42



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Gen 3 (Smart Temps)

Smart Link (Ethernet Gateway): \$349 per

Smart Guard w/thermistor (wired sensor): \$199 per

Smart Shield w/probe (food temperature probe): \$379

Annual Monitoring: \$250

Install Link: \$175

Install Guard: \$42

Furthermore, SmartSense collaborates with SMART Systems. SMART Systems® has been providing food safety, sanitation, and HACCPs verification systems to the school nutrition industry. With offices serving Indiana, Michigan, Kentucky, and southern Ohio, SMART Systems Food Safety Specialists travel the region helping schools with compliance and cost control, systems standardization, sustainability initiatives, and specialty training and education. SMART Systems will be visiting your locations during their scheduled visits. This additional support will ensure the system is functional and up and running 100%.

We provide products and services under terms that are customary in the industry, and if selected as vendor for this RFP, we will negotiate in good faith to reach terms acceptable to both parties.